

Pricing Guidelines

As a consignor, you choose how to price your items. This list is only a guide to assist you. Items not included in this list such as Junior items should be priced at 25-40% of the original price. If you know what you paid include that price in the description. Items with tags still on should be marked NEW in the description and priced at 35-50% of the original price. Keep in mind that you want to price your items to sell. We encourage you to price your items to sell for $\frac{1}{2}$ price on Sunday. Remember you did this to clean out your closets and get paid so ---Price to SELL!

Description	Level 1 Discount Stores Wal-Mart, K-Mart, Target, etc.	Level 2 Department Stores Sears, JCPenney, Kohls, etc.	Level 3 Chain Stores, The Childrens Place, Gap, Gymboree etc.	Level 4 Upscale, Boutiq Hartstrings,
<u><i>Clothing, bottoms</i></u>				
Jeans, Slacks, Pants	2.00-5.00	3.00-6.00	3.50-8.00	4.00-10.00
Skirts, Skorts	2.00-4.00	3.00-5.00	3.50-6.00	4.00-8.00
Shorts, Sweatpants, Leggings	2.00-3.00 2.00-3.00	2.50-4.00 2.00-3.50	3.00-5.00 3.00-4.00	3.50-6.00 3.00-5.00
<u><i>Clothing, Tops</i></u>				
Sweaters	2.50-5.00	3.00-6.00	4.00-8.00	5.00-10.00
Sweatshirts	2.00-3.50	2.50-4.50	3.00-5.50	4.00-7.00
Shirts, Long Sleeve	2.00-3.00	2.50-4.00	3.00-5.00	3.00-7.00
Shirts, Short Sleeve/Sleeveless	2.00-3.00	2.50-4.00	3.00-5.00	3.00-6.50
Basis T with or w/o logos	2.00-3.00	2.50-3.50	3.00-4.50	3.00-6.00
<u><i>Clothing, Dresses</i></u>				
Jumpers, Sundresses	2.50-4.00	3.00-5.00	3.50-6.50	4.00-10.00
Dresses	3.00-5.00	3.50-6.00	4.00-8.00	5.00-10.00
Holiday Dresses	4.00-7.00	4.50-7.50	5.00-10.00	5.00-15.00
<u><i>Clothing, Outfits / Sets</i></u>				
2 piece, matching	2.50-4.50	3.00-5.00	4.00-8.00	5.00-12.00
3 piece, matching	3.00-5.00	3.50-5.50	5.00-9.00	6.00-14.00
4 piece, matching	3.50-5.50	4.00-6.00	6.00-10.00	6.50-15.00
<u><i>Clothing, Swimwear</i></u>				
Swim Suit or Trunks	2.00-3.00	2.50-4.00	3.00-5.00	4.00-6.00
Swimwear Set	3.00-5.00	3.50-6.00	4.00-7.00	5.00-10.00
<u><i>Clothing, Pajamas</i></u>				
PJ's 2 piece	2.00-3.00	2.50-4.00	3.00-5.00	3.50-6.00
PJ's 3 piece	2.50-3.50	3.00-4.50	3.50-5.50	4.00-6.50

Nightgown	2.00-3.50	2.50-4.50	3.00-5.00	3.50-6.00
Bathrobe	2.50-5.00	3.00-5.00	3.50-5.50	4.00-7.00
<i><u>Clothing, Outerwear</u></i>				
Winter Coat, Jacket	3.00-7.00	3.50-7.50	4.00-12.00	6.00-20.00
Mid Weight Jacket	2.50-6.00	3.00-7.00	3.50-8.00	5.00-15.00
Lightweight Jacket	2.00-5.00	2.50-6.00	3.00-7.00	4.00-10.00
Windbreaker, Raincoats	2.50-5.50	3.00-5.50	3.50-6.00	4.00-7.50
Fleece, Vests	2.00-5.00	3.50-5.50	3.50-6.00	4.00-7.50
Athletic /Track Suits	3.00-6.00	3.50-6.50	4.00-8.00	5.00-10.00
<i><u>Clothing, Shoes</u></i>				
Boots, Winter & Hiking	2.50-4.00	3.00-4.50	3.50-8.00	3.50-10.00
Sneakers, Athletic Shoes	2.00-3.50	2.50-4.00	3.00-5.00	3.50-7.50
Dress Shoes	2.00-3.50	2.50-4.00	3.00-6.00	4.00-8.00
Sandals	2.00-3.50	2.00-4.00	3.00-5.00	3.50-7.50
<i><u>Clothing, Accessories</u></i>				
Hats, Scarves	2.00-3.00	2.50-3.50	3.00-4.00	3.00-5.00
Gloves & Mittens	2.00-3.00	2.50-3.50	3.00-4.00	3.00-5.00
Belts	2.00-3.00	2.50-4.00	3.00-4.50	3.00-5.00
Purses	2.00-3.00	2.50-4.00	3.00-4.50	3.00-5.00
Socks (3 or more pair)	2.00-3.00	2.50-3.50	3.00-4.00	3.00-5.00
